Subject: Negotiating Additional Symbol Charges for Market Data Dear Branco and Marcus, I hope this email finds you well. I'm writing regarding our recent discussion about market data charges, specifically concerning the additional symbol fees. As I mentioned during our conversation, while I agree with our existing charge structure, I believe we need to negotiate the additional charges for symbols when we exceed our allocated usage. The current rate of $3.7 USD per additional symbol is prohibitively expensive for our operations. Before we proceed with negotiations to secure a better price, I propose we implement the following measures: 1. Develop an application to monitor the number of symbols in use within Tbricks. This will give us precise usage data to inform our negotiations and help us manage our consumption more effectively. 2. Address our most pressing concern: we currently have onshore China market data alongside trade connect names, which effectively doubles our market data usage. Can we request Reuters to disable connect market data usage for our account since we don't actually need it? This would prevent market data consumption when we send orders via connect. I believe these steps will help us both manage our current costs and strengthen our position when negotiating better rates. Please let me know your thoughts on this approach and if you'd like to discuss any aspect in more detail. Looking forward to your response. Best regards, [Your Name]